

United States Senate

WASHINGTON, DC 20510

October 30, 2017

Randall L. Stephenson
Chief Executive Officer and Chairman of the Board of Directors
AT&T
208 S. Akard Street
Dallas, TX 75202

Dear Mr. Stephenson,

We write to express concern about the currently stalled AT&T contract negotiations with 21,000 retail and call center wireless workers. As the telecommunications provider for millions of individual Americans and countless businesses, AT&T shares a responsibility with its employees to continue providing quality service along with family supporting wages and benefits.

Our understanding is that AT&T workers in 36 states and Washington D.C. have been working without a contract for over 8 months. Investing in your employees, including through a limit on the amount of outsourcing of customer service work, would demonstrate a strong commitment to the American workforce and calm fears of further offshoring to countries including the Philippines and Mexico, and outsourcing to non-union contractors here in the United States.

Even as AT&T faces the challenges of a rapidly evolving and volatile telecommunications industry, AT&T wireless workers are driving tremendous profits. These workers deserve a fair share of the wireless division's \$1 billion monthly profit, which can easily support generous pay and benefits to all of your employees, not just your company's executive leadership. The best way to share the company's success and reward workers is to find common ground with your workforce through the collective bargaining process.

We strongly encourage you to reevaluate the current situation and engage constructively with the union negotiators to reach a contract agreement that promotes both the interests of American workers and AT&T.

Sincerely,



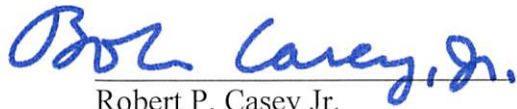
Jeffrey A. Merkley
United States Senator



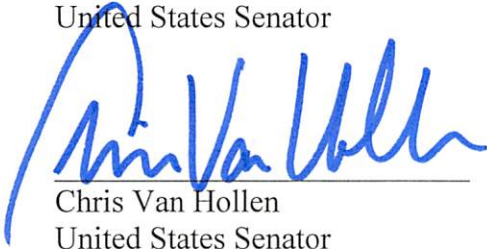
Sherrod Brown
United States Senator



Bernard Sanders
United States Senator



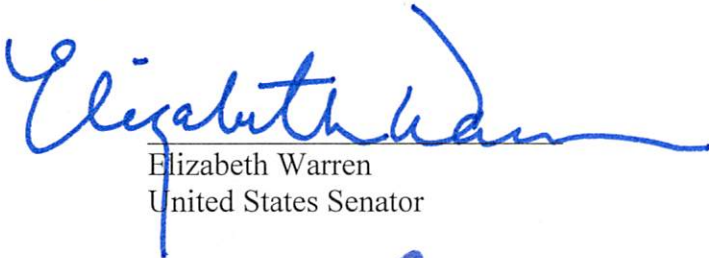
Robert P. Casey Jr.
United States Senator



Chris Van Hollen
United States Senator



Catherine Cortez Masto
United States Senator



Elizabeth Warren
United States Senator



Kirsten Gillibrand
United States Senator



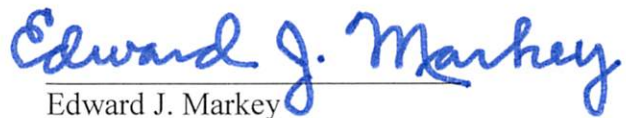
Tammy Baldwin
United States Senator



Richard Blumenthal
United States Senator



Robert Menendez
United States Senator



Edward J. Markey
United States Senator



Mazie K. Hirono
United States Senator



Al Franken
United States Senator



Richard J. Durbin
United States Senator



Thomas R. Carper
United States Senator



Cory A. Booker
United States Senator